

# Develop the skills to be highly effective internationally.



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## Welcome to York Associates.

#### A message from Bob Dignen, Director of York Associates.



Thank you for thinking about York Associates. We have been offering high-quality English language, business communication and international leadership training to professionals working in the corporate, public and voluntary sectors for over forty years. Our directors are renowned in the fields of English and international communication training, writers of award-winning publications and regular keynote speakers at language teaching and leadership conferences. In 2014, York Associates became a member of the Claret Group, an exclusive group of international education companies.

We look forward to welcoming you to York Associates very soon and supporting your continued learning and professional development.







### **About York Associates.**

Effective communication skills are key to your company's international success.

Founded in 1980, and based in York, one of the UK's most popular cities, we are a pioneer in professional English, intercultural, and interpersonal communication skills training, as well as a leading and innovative provider of international team and leadership development.

With over forty years of experience, we are able to develop and design courses which are fully customised to our clients' needs.

We combine a highly professional approach to training, consulting, design and delivery, with a deeply personal approach to our clients, with whom we build lasting relationships.





### **Discover York.**

Located in the north of England, York is a small, safe, and beautiful city with a lot to offer students who want to study English in the UK. Full of history, culture and charm, and away from the chaos of London and the bustle of Birmingham, York is the perfect destination for people who want to study, explore and get to know the real UK.

Only two hours from London by train, York is a vibrant city with a Viking past. With more tourist attractions per square mile than any other destination in the UK, a fantastic food and drink scene, and the spectacular Yorkshire Dales and North York Moors right on the doorstep, York is unlike any other English city. Plus, as Britain's Home of Chocolate, and the most haunted city in Europe, York is definitely full of character.







## Business English plus ...

Our Business English courses in York are much more than just English language classes. We offer a unique blend of language training combined with professional skills, intercultural competence and capabilties to manage relationships more effectively.

We have a forty-year track record of success in bespoke training, consulting and learning design, delivered at our executive centre in York and across the world by our highly-experienced and skilled practitioners.



#### An industryleading approach

Hundreds of international companies have trusted us to deliver soft skills, intercultural, professional communication and language skills training since 1980. Why? It's a mix of small groups, personalised feedback, and skilled trainers.

#### Thought leadership

Our training team have written books on Business English and effective international communication with such publishers as Cambridge University Press, Oxford University Press, Cornelsen, Kogan Page, and Harper Collins.



## An amazing location

York has been voted the most popular, the most beautiful and the safest city in the UK by YouGov. Thousands of participants have already experienced this part of the UK – now it's time for you to do the same.

Find out more about our courses in York (->)





# The unique YA approach.

Whether it's face-to-face or online, business depends in the end on successful relationships. And successful relationships wouldn't be possible without highly effective communication. Our unique approach develops effective communication skills by integrating four dimensions – English language, professional communication, international people skills and sector-specific content. English training gives clients the words and structures to speak fluently and confidently. Professional communication training gives clients the skills to present, take part in meetings and to network. Our Core24 international people skills will help you to develop the essential collaboration capabilities you need to deliver results . And our sector-specific focus ensures that your language, professional communication and international people skills training is designed to meet your needs. Better communication. Better performance.

#### **01** English Language Skills

Spoken fluency and confidence, written and grammatical accuracy, increased vocabulary and improved pronunciation

#### 02 Professional Communication Skills

Meetings, presentations, negotiations, telephoning, networking, emails and report writing

The YA Approach

#### **03** Core24.

#### International People Skills

Get more creative, manage emotions, build trust, motivate others, grow your intercultural intelligence, use storytelling to convince...and many others

#### **04** Customisation to Context

We customise training to your needs with over 40 years of experience working with Trade Unions, HR, Government, Higher Education, Oil & Gas, Finance, Engineering, Retail and many more

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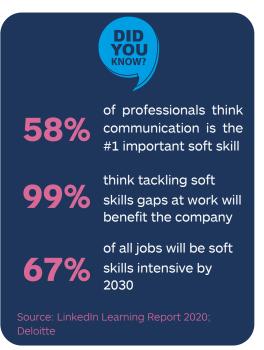


# core2

## International people skills.

Improving your English is one important strategy to help you better communicate with others. But effective international communication needs more than just language competence. That's why York Associates aims to deliver enriched language training combined with essential people skills such as building trust and giving feedback.

This is why we created Core24, a unique series of 24 international people skills modules designed to enhance your employees' performance at work. Today and in the future, these skills development will be crucial for organisations as they undergo significant transformation.





## **Core24 is delivered in a** range of flexible formats.

We deliver Core24 combined with professional language training in our Effective International Communication course or with an exclusively skills focus in our NEW Global Collaboration Skills course. We also deliver Core24 online to in-company groups located across the world. Coaching is an option for those in leadership roles.







Manage emotions at work





Maximise Personal Potential

**Develop Powerful Relationships** 









Drive career success



Accelerate trust



motivation







Increase resilience

Increase your

intercultural

intelligence



Deal with difficult situations

Handle politics in

your

organisation



Power up your influencing

Give and

get

feedback



Pitch, present and inspire

Delegate to

achieve more



Build a high-

performing

team

Negotiate effectively internationally



to convince

Grow an effective

international

network





Coach and mentor to empower others



Develop your interational

leadership



Manage conflict

successfully

Manage

change

successfully



Make hybrid work







# Better communication means better results.

Successful business depends on successful relationships. And successful relationships wouldn't be possible without successful communication. That's why we combine English language skills with business communication and international people skills.

Our English language training gives you the vocabulary and grammar you need to speak more fluently and confidently with clients and colleagues around the world. However, our professional skills training gives you the ability to present, discuss and negotiate effectively. Our international people skills coaching helps you build the longer-term relationships you need to do successful business sustainably.





#### **Fluent English**

Do you want to speak better English at work? Develop your fluency and boost your confidence when using English so that you can interact more comfortably and easily with colleagues and clients.

#### Who is this course for?

Are you a working professional looking to focus on fluency and key English language skills? Then this is the course for you.

#### What does this course focus on?

By the end of this course, you will have:

- improved your grammatical accuracy and knowledge of grammatical structures;
- expanded your vocabulary to talk about a range of topics and
- developed your spoken confidence and fluency by communicating daily in English with other like-minded professionals

#### What extra benefits will I receive?

There are a lot of advantages to booking a course with York Associates. They include:

- access to our online language-learning platform once your course has finished
- opportunities to network with other professionals during your time in York
- a social programme designed to help you make the most of your time in one of the UK's most inspiring cities

#### **Fast Facts**



Starts every Monday Monday - Friday Minimum 1 week

From 21 years old



Minimum A2 level CEFR 6 people max per class



From £480 per person per week

#### **Course Formats**



15 hours Mini Group



15 hours Mini Group 5 hours individual



15 hours Mini Group 10 hours individual



15 hours Mini Group 15 hours individual



#### **English & Culture for 50 Plus**

#### Do you want to want to combine learning English with your interest in discovering more about the culture of England?

Boost your English and at the same time take a dive into the fascinating world of York, England's second city, and its 2000 years of history.

#### Who is this course for?

Are you looking to refresh your English and explore your interests in English culture? Then this is the course for you.

#### What does this course focus on?

By the end of this course, you will have:

- refreshed your knowledge of language and grammar, building your confidence to speak
- expanded your vocabulary on topics of interest so you can speak about what matter to you
- visited and learned about a range of cultural sites and stories, enriched your soul and inspired yourslef to speak more in English

#### What extra benefits will I receive?

There are a lot of advantages to booking a course with York Associates. They include:

- access to our online language-learning platform once your course has finished
- opportunities to network with other professionals during your time in York
- a programme designed to help you make the most of your time in one of the UK's most inspiring cities

#### **Fast Facts**



Starts on selected dates of the year



From 50 Plus years old Minimum A2 level CEFR



From £850 per person per week

#### **Course Formats**



1-week group programme integrating 15 hours of English with cultural visits



2-week group programme integrating 30 hours of English with cultural visits



Contact us if you would like us to build you a bespoke programme



#### **Business English Communication**

Better language doesn't always mean better communication. On this course, you'll not only learn the English that is relevant to your job, but also the skills you need to use English effectively to communicate in meetings, on the phone, and via email.

#### Who is this course for?

Are you a working professional looking to develop the English and communication skills you need to participate effectively in negotiations or deliver impactful presentations? This course is for you.

#### What does this course focus on?

By the end of this course, you will have:

- improved your spoken confidence and fluency
- practiced strategies for effective communication at work
- developed language to participate in meetings, deliver presentations, and write emails

#### What extra benefits will I receive?

There are a lot of advantages to booking a course with York Associates. They include:

- access to our online language-learning platform once your course has finished;
- opportunities to network with other professionals during your time in York and
- a social programme designed to help you make the most of your time in one of the UK's most inspiring cities

#### **Fast Facts**



Starts every Monday Monday - Friday Minimum 1 week



From 21 years old Minimum B1 level CEFR 6 people max per class



From £650 per person per week

#### **Course Formats**



15 hours Mini Group



15 hours Mini Group 5 hours individual



15 hours Mini Group 10 hours individual



15 hours Mini Group 15 hours individual





The world of work is changing. This course is designed to help you take advantage of these changes by developing the language, professional and international people skills you need to become a more effective communicator at work.

#### Who is this course for?

Are you a working professional looking to develop the language, communication, and international people skills you need to participate effectively in international business? Then this course is for you.

#### What does this course focus on?

By the end of this course, you will have:

- improved your spoken confidence and fluency
- practiced strategies for effective business communication at work
- developed key international people skills based on our unique Core24 approach

#### What extra benefits will I receive?

There are a lot of advantages to booking a course with York Associates. They include:

- access to our online language-learning platform once your course has finished
- opportunities to network with other professionals during your time in York
- a social programme designed to help you make the most of your time in one of the UK's most popular cities

#### **Fast Facts**



Starts every Monday Monday - Friday Minimum 1 week



From 21 years old Minimum B2 level CEFR 6 people max per class



From £750 per person per week

#### **Course Formats**



15 hours Mini Group



15 hours Mini Group 5 hours individual



15 hours Mini Group 10 hours individual



15 hours Mini Group 15 hours individual





To do great business, we need to be great with people, which means being able to build powerful international relationships which deliver sustainable results. This new course is based on our unique Core24 curriculum, and helps professionals to develop the essential skills to deal with the tough people challenges of leading and working internationally.

#### Who is this course for?

Are you a working professional - native or nonnative speaker - looking to increase your people skills to lead and work more effectively in an international context? Then this course is for you.

#### What will you study on this course?

By the end of this course, you will have:

- improved your emotional intelligence for working across cultures
- developed your international people skills to
- build better relationships boosted your career potential as an international leader

#### What extra benefits will I receive?

There are a lot of advantages to booking a course with York Associates. They include:

- access to our online language-learning platform once your course has finished
- opportunities to network with other professionals during your time in York
- a social programme designed to help you make the most of your time in one of the UK's most inspiring cities

#### **Fast Facts**



Starts every Monday Monday - Friday Minimum 1 week



From 30 years old Minimum B2 level CEFR 4 people max per class



From £2625 per person / per week

#### **Course Formats**



25 hours Mini Group



25 hours Individual



On request



## In-company online.

Today, global business is fastchanging, which means that company employees need to be able to deal with new challenges quickly and effectively. To do this, you need to be learning all the time. York Associates' new digital courses can help you achieve this aim. We work with our clients to design customised in-company programmes based on our Core24 curriculum of international people skills. Clients can build multi-module programmes which develop the collaboration skills essential for their success/

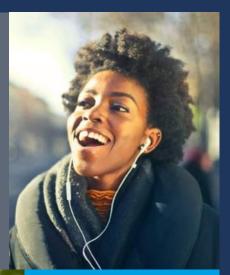


#### Personalised learning

Your on-demand virtual learning sessions will be delivered via a platform convenient to you, with the learning content and pathway fully tailored to your specific needs.

## Applied learning

A managed and bite-sized flow of learning input allows you to absorb what you learn more easily and apply it to your work more quickly. Relevant feedback given during your live sessions will also increase training impact.





#### Deep learning

You will benefit from additional learning content to deepen learning. This might involve customised podcasts, recorded webinars, or curated articles, blogs and research papers.

Contact us to learn more about our online courses



## The benefits of choosing York Associates.

At our executive training centre, learning happens everywhere. Whether in the training room, a networking lunch or out in the city of York, we will push you to interact with new people, create meaningful connections, and leave your comfort zone. These are just some of the many benefits of a course at YA.



A comprehensive needs analysis for every course participant



A language placement test conducted before the course starts



A quiet coffee lounge and outside terrace to relax or check work emails



Networking events with participants, trainers, and invited speakers

A social programme tailored to

the interests of our executive



A report issued at the end of your course with detailed feedback



A flexible blend of training styles to match your needs



All participants receive a certificate at the end of their course



Complimentary highspeed WiFi at our training centre



Complimentary tea, coffee and refreshments at our training centre



All course materials and stationery included in our course fees

clients



Networking lunches with trainers and directors at restaurants in York



A welcoming and dedicated team to help you plan your entire stay



Highly-qualified instructors with a wealth of experience of training in various industries



## We promise high quality. Our clients agree.

"I would recommend York Associates because of their expertise, and their stimulating and interesting teaching.

Milva Carletti, Manutencoop

"Professional trainers, friendly atmosphere, polite colleagues, unbelievable memories.

Emese Gáti

"There is nothing I can suggest to improve York Associates, it's perfect!

Sébastian Lamoot, Randstad

••

The relevance of training and trainer style was excellent...I would recommend York Associates for training.

Emmanuel Charnavel, Mazars "They have excellent trainers and pedagogical concepts... I would like to return as soon as possible for further training courses.

Dominik Greger, Franz Liszt University of Music

"I would recommend York Associates. I had a good teacher with an excellent trainer style. Small classes and nice location.

Michael Severus, Vifor Consumer Health AG

"It's not just language training, it's all about communication, cultural training and people development. It has a good atmosphere with a nice mix of trainers.

Michael Lötscher, Emmi Schweiz



## **Prices 2024.**

### **York courses - Quick view**

#### **GENERAL ENGLISH COURSES**

Fluent English Price per person / week in £GBP Minigroup (15 hrs max. 6) Minigroup + 5 hrs Individual Minigroup + 10 hrs Individual Minigroup + 15 hrs individual Individual training	£480 £855 £1230 £1605 £75/hr	Homestay - in York Price per night in £GBP Executive Homestay (1) (Private bathroom/30 mins public transport) Executive Homestay (2) (Shared bathroom/30 mins walk) Executive Homestay (3)	£55 £59 £65	
<b>English &amp; Culture for 50 Plus</b> <b>Contact us for more details</b> Minigroup package (1 weeks) Minigroup package (2 weeks)	£850 £1600	(Private bathroom/30 mins walk) Hotels and apartments in York	On request	
PROFESSIONAL ENGLISH COURSES Business English Communication / Specialised Professional English Price per person / week in £GBP		<b>Airport transfer to York</b> Manchester Airport (one-way) Leeds Bradford Airport (one-way) London Airports (one-way)	On request	
Minigroup (15 hrs max. 6) Minigroup + 5 hrs Individual Minigroup + 10 hrs Individual Minigroup + 15 hrs individual Individual training	£650 £1025 £1400 £1775 £75/hr	<b>Other fees</b> Registration Fee Accommodation Placement Fee	£65 £65	
Effective International Commu Price per person / week in £GBP Minigroup (15 hrs max. 6) Minigroup + 5 hrs Individual Minigroup + 10 hrs Individual Minigroup + 15 hrs individual Individual training	£750 £1175 £1600 £2025 £85/hr			
INTERNATIONAL PEOPLE SKILLS COURSES				

#### INTERNATIONAL PEOPLE SKILLS COURSES

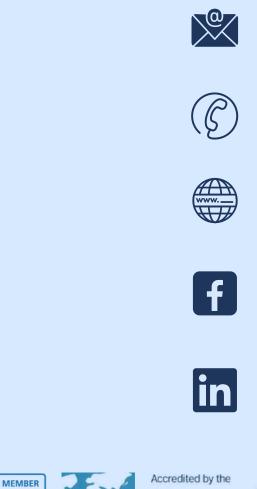
#### **Global Collaboration Skills** Price per person / week in £GBP

Minigroup (25 hrs max. 4)	£2625
Individual Coaching* (20 hrs)	£2975
*Available online	

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## Get in touch.

Contact us for more information using the details below:





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linkedin.com/company/york -associates

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